Back for its 16th year, the Asia M&A Forum will take place over two days in June 2020.

The forum continues to be the largest event of its type in the region, bringing together industry representatives, key regulators, institutional investors, law firms, and bankers’ and corporate counsel in the M&A space to bring you up to date with the most recent developments. It is important to understand how these legal and regulatory developments have changed M&A activity in the Asia-Pacific region.

With the macro-political environment affecting M&A activity in the region, discuss with your fellow peers how global events have affected you and your business. Hear from other industry players and share best practice, whilst discussing practical tips on how to structure your M&A deals. The forum will teach you how to mitigate the risks and take advantages of the changing M&A landscape and prepare you for the future.

Join in the conversation and secure your place today.
To reserve your place, email registrations@iflr.com

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**ADVISORY BOARD**

Wilson Chu, partner, McDermott Will & Emery

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José Cochingyan, managing partner, Cochingyan & Partners Law Offices

Shin Jae Kim, partner, TozziniFreire Advogados

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**OVERVIEW**

Good location, relevant topics, interesting stories heard  
*BCC International*

The discussion is very practical, and the speakers are very willing to share their experiences  
*China Vanke Co*
09:00 REGISTRATION

09:35 WELCOME REMARKS FROM IFLR AND IPBA

Karry Lai, Asia reporter, IFLR
Wilson Chu, conference chair, IPBA

09:40 KEYNOTE ADDRESS FROM A REGULATOR

Brent Snyder, chief executive officer, Competition Commission (Hong Kong)

10:00 An overview of M&A activity

- How recent political turmoil in Asia, US and Europe is impacting M&A activity
- With M&A activity declining in Asia, how can you prepare and what steps should you be taking?
- How will Brexit impact transaction activities with the EU?
- How US-China trade tensions are impacting cross-border transactions
- Working with China: the shift from Western to Asian markets

SPEAKERS
Errol Bong, head of compliance & legal counsel, Nobel Group
Peter Wittman, managing director, Asia-IO
Martin Rock, director M&A, Commerzbank

10:45 Deal-making differences between strategic and private equity players

- A deeper dive into processes and provisions
- Analysing how deals and negotiation differs between the two
- How drafters reflect those conceptual differences in illustrative definitive agreement provisions

SPEAKERS
Sandra Wu, founding partner & group general counsel, Origin x Capital
Jeanette Chan, general counsel and chief compliance officer, Airwallex
Emilia Law, head of legal APAC, Novartis Technical Operations
Bo Huo, senior legal counsel – M&A, Tencent

11:30 NETWORKING COFFEE BREAK

11:50 How tech companies have changed the M&A game

- Challenges arising from tech assets
- A shift from financial to data as a focus for assets
- How due diligence and compliance risks differ for tech assets
- Analysing the VC tech M&A activity coming out of China

SPEAKERS
Michael Hormann, director of legal and corporate finance, NISI
Chloe Sung, general counsel, ZhongAn Technologies
Laura Hannon, general counsel, CompareAsia Group
Patricia Ho, acting general counsel, WeLab

12:35 Deal flow of M&A activity in India

- Hot sectors to look out for: healthcare and infrastructure
- Opportunities with the Insolvency and Bankruptcy Code
- Updates on recent policy changes

13:20 NETWORKING LUNCH
Day 1 continued

The following sessions will split the room into two streams; delegates will have the choice to participate in either Stream A or Stream B.

14:20 STREAM A
A market update on acquisition financing
- Latest developments relating to the financing of Chinese outbound M&A
- Chinese regulatory changes and their impact on acquisition financing
- Financing real estate M&A transactions in the Hong Kong SAR and China markets
- Mezzanine financing and financing from credit funds – the state of play in Asia

SPEAKERS
Sunny Leung, head, legal, M&A advisory and corporate finance, Greater China & North Asia, Standard Chartered Bank

14:50 STREAM A
Developing energy deals in Asia
- M&A activity in the renewable energy sector: what to look out for
- Focusing in on disclosure for environmental governance and sustainability plans
- How environmental regulations could have an effect on the energy industry

15:35 NETWORKING COFFEE BREAK

15:55 Lightning session: Developments in navigating CFIUS regulation
- Preparing you for the latest developments of CFIUS
- Will the change to FIRRM A affect deal structures?
- Has a more stringent security review impacted investment?

16.10 Mock negotiation: negotiating commonly contentious M&A issues
This session will see the participants take typical provisions and negotiate why they are there. It will identify why the buyer wants certain aspects and why seller has other considerations (and vice versa). The speakers will share tips and tricks on how to get your way.

SPEAKERS
Richard Climan, partner, Hogan Lovells
Joel Greenberg, senior counsel, Arnold & Porter

16:55 END OF DAY 1
09:00 REGISTRATION

09:40 WELCOME REMARKS FROM IFLR AND IPBA

09:45 KEYNOTE ADDRESS FROM A REGULATOR

10:00 Digital Health M&A: a survival guide when the worlds of tech and health collide
With a focus on transpacific drivers, this panel will focus on practical need-to-know insights into structuring and executing deals in this brave new world with the potential to not only save lives but also dominate economies and transform societies.

• Complexities with working with multiple jurisdictions
• Looking at life sciences investments into digital health
• Navigating health data access and control in China
• Moving from the consumer space to true digital health, how to execute deals in a more regulated space

SPEAKERS
Joanna Lin, partner, McDermott Will & Emery
Dale Van Demark, partner, McDermott Will & Emery

10:45 The importance of deal protection mechanisms

• Analysing the common measures used to protect your M&A transactions
• Key considerations to be aware of when including a deal protection
• Escrow as a deal protection mechanism in M&A structure
• Trends in pre-closing good faith deposit and post closing holdback escrow
• Escrow in acquisition financing

SPEAKER
Ying Liu, executive director and APAC regional head of escrow sales and business development, J.P. Morgan

13:50 Focus: investing in the Philippines
• Understanding the revised corporation code and setting up companies in the Philippines
• Infrastructure sector: prioritising investments to help build the Philippines
• Limitations in foreign ownership of assets
• Looking out for the competition law commission

SPEAKERS
Erika Evasdottir, general counsel and chief compliance officer, Origin x Capital
Michael Maté, director, Seawood Resources
Kent Choi, COO, Well Link Financial Group
William Hay, managing director, William Hay & Co

11:30 NETWORKING COFFEE BREAK

11:50 How representation and warranty insurance is changing the game

• Analysing the provisions to be negotiated
• Best practices for when an insured deal is in play
• From an insurer choice perspective, what are your options?

12:35 Lightning session: Unsolicited/unwanted takeovers
The speaker will compare takeover procedures from a variety of key jurisdictions. For example, it will examine the effects of the SFC's proposed changes to takeover codes.

12:50 NETWORKING LUNCH
**BOOKING FORM**

<table>
<thead>
<tr>
<th>Early bird rate (ends May 1)</th>
<th>Private practice group rate (under the same firm)</th>
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<tbody>
<tr>
<td>☐ FREE</td>
<td>☐ US$1895</td>
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PBA members: please email Alicia.sprott@legalmediagroup.com for details of member discounts

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