



Special IPBA Seminar in Amsterdam on October 2, 2009

## Seminar Theme: Your (EU) Company is Taken Over by an Asian Group

A view from Asia and a reaction from Europe on the legal aspects and customs related to negotiating takeovers by Asian companies of European targets. This seminar will be of extreme interest to lawyers involved in cross-border transactions between Europe and Asia, as well as to in-house counsel.

### Program

- 09:30 Opening by J. Kooi (Kooi Worldwide Tax; IPBA Regional Coordinator, Europe)
- 09:35 Welcome Speech by Suet-Fern Lee (Stamford Law Corporation; IPBA President-Elect, IPBA 2010 Conference Chair)
- 10:00 Testimonial speaker: Ton Runneboom (former President of Teijin/Twaron)
- Topic: A takeover by a Japanese company of a large Netherlands company**
- 10:35 Coffee break
- 11:00 Panel discussion by Asian lawyers presenting their position when entering into negotiations with a European target  
*Chair: Jean-Claude Beaujour (Hobson societe d'avocats; IPBA Jurisdictional Council Member, France)*  
*Co-Chair: J. Kooi (Kooi Worldwide Tax)*  
*Speakers:*  
**India:** Kumkum Sen (Rajinder Narain & Co.)  
**China:** Yufang Guo (JOMEC)  
**Japan:** Teppei Mogi (Oh-Ebashi Law Offices)  
**Singapore:** Ban Su Mei (Khattar Wong)
- 12:45 Speaker: Ad Fernhout from **WorldEssence "Crossing Cultural Bridges"**
- 13:10 Lunch
- 14:30 Panel discussion by European lawyers: their views on what they consider important when negotiating with investors from Asia  
*Chair: Lee Suet Fern (Stamford Law Corporation)*  
*Co-Chair: J. Kooi (Kooi Worldwide Tax)*  
*Speakers:*  
**France:** Jeffrey Holt (Independent)  
**Germany:** Gerhard Wegen (Gleiss Lutz)  
**The Netherlands:** Bart Kasteleijn (HIL International Lawyers & Advisers)  
**Switzerland:** Hanspeter Wustiner (Wyler Wolf Luchsinger Notzli Rechtsanwälte)  
**United Kingdom:** Matt Rees (Simmons & Simmons)
- 16:30 Tea Break
- 16:50 Wrap-up and Q&A Session  
*Chair: J.Kooi*  
*Co-Chairs: Suet-Fern Lee and Jean-Claude Beaujoir*
- 17:15 Drinks

**Conference Fee:** JPY12,300 per person, including venue, lunch, coffee, tea, drinks (equivalent to approximately €90)  
20% discount available to Corporate Counsel who are members of ACLA (US), ECLA (EU), or similar organization in Asia. Contact Jan Kooi [jkooi@ziggo.nl](mailto:jkooi@ziggo.nl) to obtain the confirmation code.

**Method of Payment:** Credit Card only (onsite payment is not accepted without prior agreement)

### Venue: Deloitte Conference Centre at Orly Plaza in Amsterdam

Next to train station: Amsterdam Sloterdijk; 10 minutes from Schiphol Airport; 5 Minutes from Amsterdam Central Station.

**Hotels:** We have arranged special rates at the following hotels. Both are within walking distance of Amsterdam Central Station.

**Hotel Tulip Inn Amsterdam Centre** (3-star): 105 Euro per night (exclusive of breakfast and city taxes)

**Hotel Golden Tulip Amsterdam Centre** (4-star): 125 Euro per night (exclusive of breakfast and city taxes)

\*Please book your room through Jan Kooi ([jkooi@ziggo.nl](mailto:jkooi@ziggo.nl)) in the Netherlands.

**Registration:** Please download the registration form from the IPBA web site under Regional and Local Programs:

<http://www.ipba.org/programs-events/regional-and-local-conferences/74/>

Send the completed form to the IPBA Secretariat by email ([ipba@tqa.co.jp](mailto:ipba@tqa.co.jp)) or FAX (+81-3-5786-6768).

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